



**PENNDOT Keynote Speaker
at Breakfast**

FREE TRADE SHOW

**SUPER
SATURDAY**

2016

**SATURDAY
October 29, 2016
8 AM - 4 PM**

**Williamson Banquet and
Event Center**

500 Blair Mill Road • Horsham, PA 19044

TRAINING AND EXPO

**Come and see the latest National
Trainers and Local Vendors**

Sponsored in part by
BOLT ON TECHNOLOGY



REGISTER ONLINE! www.asashop-pa.org



AUTOMOTIVE SERVICE ASSOCIATION OF PA

750 N. Cannon Avenue | Lansdale, PA 19446
PHONE: (855) 221-0122 | FAX: (215) 368-6008

www.asashop-pa.org

Members working together to help grow your business and promote professionalism

* Ticket required

Super Saturday Classes

Management Classes

Shop Management Unleashed: Optimizing Repair Shop Efficiency - 9:15 am - 12:30 pm or 1:30 pm - 4:00 pm

Presented by **Tim McDonnell**, Mitchell 1 National Training Manager

Do you feel like you're "in control" of your shop? Are you getting all you can out of your management software? This seminar will help maximize results for your business and your customers by using Mitchell 1's Manager SE shop management system. Based on content from Mitchell 1's popular two-day shop management workshop, this 3 hour session will help you unleash the time-saving power of your Mitchell 1 or ShopKey shop management software, with a special emphasis on going mobile.

Topics Include:

- Configuring Work-In-Progress screen, Shortcuts, User Preferences, NEW Scheduling module
- Automating Markups, HazMat, Shop Supplies, Labor Rates, Tax settings, Customer Types
- Setup for the way you work: Reports/Printers, Security, Vehicle Recommendations
- Repair order tips: Options, Parts, Labor, Sublet, Notes, Symptoms, Revisions, History
- Simplify repeated tasks: Part Kits, Canned Jobs, Promotion Packages
- Manager SE overdrive: connecting to industry's widest selection of parts catalogs
- How Inventory and purchase orders work with electronic parts ordering
- Follow-up tools to generate additional business and customer loyalty
- Extending your shop management system into your driveway and your bays

PA Certified Safety Committee - 2:00 pm - 3:00 pm

Presented by **Keystone Insurers Group**

Discover the tools you need to reduce your workman's comp insurance cost by 5%

- Who makes up your safety committee? How often should we meet?
- How do I apply for the Safety Credit on my Worker's Compensation Insurance?
- What documentation is necessary to qualify?
- How many people should be on my Safety Committee?

Wage and Hour Webinar - 11:00 am - 12:00 pm

Presented by **Renee Mielnicki, Esquire and Keystone Insurers Group**

This class will cover the new changes in labor laws and present you important information about: Overtime Pay, salaried employees, and wage and hour audits

Marketing Class

The Power of Automating Shop Processes - 10:00 am - 11:30 am or 1:30 pm - 3:00 pm

Presented by **BOLT ON TECHNOLOGY**

Learn how to save time and generate more business by focusing on shop productivity and selling more services. Gain 100% accuracy of all customer & vehicle records, schedule more appointments - faster than before and increase RO revenue and car count by improving customer trust.

Super Saturday Classes (cont'd)

Technical Classes

Critical Thinking-Diagnostic Strategies - 9:30 am - 12:45 pm

Presented by "G" Jerry Truglia

This seminar will cover how to sharpen your diagnostic skills, knowing where to find first place to start, setting up a diagnostic game plan, using strategy based diagnostics and diagnostic routines, using PCM strategies and Enabling Criteria. This seminar has information on, batteries including coding and reprogramming, parasitic draw, voltage drop, engine testing including relative compression, gas analysis, fuel flow testing, fuel trim, current ramping, PCM testing, pressure transducers, reprogramming, new way to test EVAP and much more.

J-2534 Origin & Future: Control module flashing from its beginning and into the future - 9:30 am - 12:15 pm

Presented by Kevin Leiby

Have you replaced a control module and then needed to pay someone to initialize it for you? Have you ever wanted to flash an ECM but you're not sure where to start? Do you know what type of OBD scan-tools will work on a 2017 Chevrolet or Honda? A customer wants a trailer hitch, can you install it? This course gets you started covering the initializing, programming and adapting of control modules now and in the future.

Diagnostic Strategies Optimized (DSO) - 1:15 pm - 4:00 pm

Presented by Kevin Leiby

It can be difficult and time consuming to do a compression test. When you find low compression it's even more time consuming to do the cylinder leak down test. How do you listen at the tailpipe for escaping air, how much air leaking is too much, should you pull the cylinder head or not? That's when the real questions start to happen and the answers can be very expensive. If you own a Snap-On Verus, Modis or any other brand of lab scope you already have the tools to make any of these tests simple, fast, highly accurate and cheap.

Hybrid Battery Service Training - 1:45 pm - 5:00 pm

Presented by Dorman Products

- Hybrid battery overview
- Proper handling and safety
- Diagnosing a bad battery
- Tools needed
- Uninstalling the old battery
- Installing the new battery
- Confirming new battery function
- Core return process
- Dorman program overview and advantages
- Dorman resources available

DON'T MISS THE FREE TRADE SHOW: 8:00 am - 4:00 pm
and remember you can register online at www.asashop-pa.org

Super Saturday

Keynote Breakfast Speaker

Breakfast from 7:30 - 8:15 am

PENNDOT - TICKET REQUIRED

Presented by **PENNDOT**



PennDOT's Vehicle Inspection Division Chief, Kay E. Kishbaugh will bring the industry up to date on the many new changes in the Pennsylvania Inspection program as well as update on the new Inspector recertification program. There will be a brief Q&A session

FREE TRADE SHOW
8:00 am - 4:00 pm

REGISTER ONLINE
www.asashop-pa.org



Presorted Std.
U.S. Postage
PAID
Lansdale, PA
Permit No. 634

750 N. Cannon Avenue
Lansdale, PA 19446